City of Greenville

Budget Preview

Fiscal Years 2007 & 2008

Budget Preview

- Budget Process To Date
- 2-Year Budgeting
- 2007 Revenues & Expenses
- Vehicle Replacement Fund
- Considerations 2007 & 2008
- Other Funds
- Mark Your Calendars: Budget Schedule

To Date: Budget

- ✓ Revenue Projections
- ✓ CIP Requests
- ✓ Position Reporting
- ✓ Targets
- ✓ IT Requests
- ✓ Position Requests
- ✓ Budget Requests
- ✓ CIP Presentation
- ✓ Preview of Proposed City Budget



2-Year Budgeting

- Adopted to incorporate a longterm view
- Emphasis on goals within an attainable time frame
- Requires problem-solving and anticipatory management
- Improve the quality of revenue forecasting
- Make better use of staff and City Council time

2-Year Budgeting

Major Changes:

- 2-year Revenue Projections
- 2-year Appropriations
- Targets
- Increment/Decrement Forms
- Vehicle Replacement Fund
- Budget opened for significant changes in the 2nd year

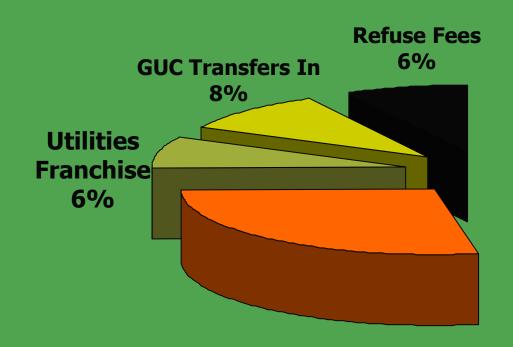
General and Powell Bill Fund

FY 2006 Original = \$61,281,745

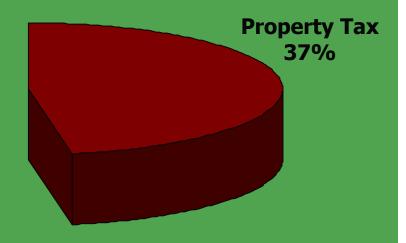
FY 2007 Proposed = \$64,396,763

FY 2008 Proposed = \$68,004,901

Top 5 Projected Revenues: 2007



Sales Tax 22%



Composition of the Remaining 21%:

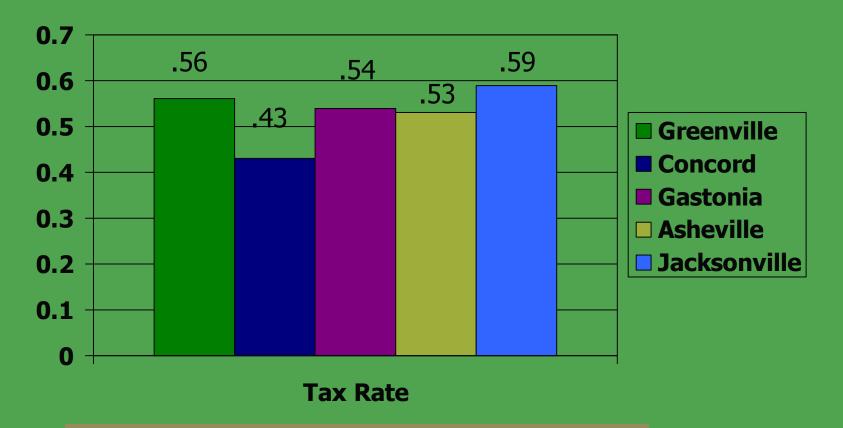
All Other Revenue Capital Lease Investment Earnings Motor Vehicle

Powell Bill Rescue Fees

Appropriated Fund Balance

Property Tax Rate Summary

(Cities within 10,000 of the Greenville Population)



Expressed in cents per \$100 FY 2005-2006

Property Tax

FY 2006 Budget = \$21,980,923

FY 2006 Projected = \$22,367,753

FY 2007 Proposed = \$23,486,140

5% Growth

Sales Tax

FY 2006 Budget = \$11,762,483

FY 2006 Projected = \$13,169,147

FY 2007 Proposed = \$13,910,335

5.6% Growth

GUC Transfers In

FY 2006 Budget = \$4,781,764

FY 2007 Proposed = \$ 4,855,743

FY 2007 GUC Estimate = \$4,787,386

Utilities Franchise

FY 2006 Budget = \$4,244,849

FY 2006 Projected = \$3,779,475

FY 2007 Proposed = \$3,930,653

4% Growth

Cable TV Franchise

FY 2006 Budget = \$610,656

FY 2006 Projected = \$624,286

FY 2007 Proposed = \$643,016

3% Growth

Investment Earnings

FY 2006 Budget = \$469,500

FY 2006 thru February = \$701,500

FY 2007 Proposed = \$1,010,600

Appropriated Fund Balance

- New Debt Service Offset = \$518,745
- One-time Capital = \$345,243
- Contingency = \$100,000

Total = \$963,988

Expenses

FY 2006 Original = \$61,281,745

FY 2007 Proposed = \$64,288,453

Increase \$3,006,708

4.9%

Turning Dollars Into Sense

2007 Budget





For Every Dollar Citizens Provide...

- 4¢ Mayor, Council, CMO, CCO, CAO
- **4¢** Human Resources
- **6¢** Information Technology
- 19¢ Fire/Rescue
- **3¢** Financial Services
- **9¢** Recreation & Parks
- **31¢** Police
- **21¢** Public Works
- **3¢** Community Development

Personnel

2006 Original	Salaries & Benefits	\$40,047,396
2007 Request	Salaries & Benefits	\$42,354,832



Increase \$2,306,832

5.76 %

Components of Personnel Cost Increase

- 3% General Increase
- 1.5% Merit Pool Increase
- 10% Medical Insurance

Funding for FY 2006

- Partial Year Positions
 - Custodian II
 - Receptionist
- Grant Positions
 - Victim's Advocate
 - Patrol Officers (4)

New Positions

Public Information Office/Video Technician-Part time

Recreation & Parks Program Assistants (2)

Operating & Capital Outlay

FY 2006 Original = \$11,308,074

FY 2007 Proposed = \$12,414,080

Increase \$1,106,006 **9.8%**

Components of Operating & Capital Outlay Increases

■ Fuel = 26%

Utilities= 8.5%

Vehicle Replacement Fund

Vehicle Replacement Fund

Established to:

Minimize fluctuations in annual budget



- Establish manageable replacement cycles
- Improve the condition of the fleet
- Reduce debt and improve the overall financial position of the City

Vehicle Replacement Fund

Implementation:

1. Annual payment amounts for each vehicle is included in departmental operating budget as fixed fleet service cost

Seed \$

FY 2007

2. Payments accumulate in the fund to cover replacement at the end of a vehicle's life cycle

\$2.5M

3. Seed money from fund balance is used to cover initial replacement costs until fund is self-sufficient



Vehicle Replacement Fund

FY 2007 Vehicle Purchases Proposed \$1,763,600

Funding Sources:

Operating = \$881,059

Capital = \$882,541

Transfers

	2006	2007
Debt Service	\$5,247,460	\$4,697,299
Transit	\$256,252	\$261,132
Home/CDBG	*\$243,588	\$286,055
Library	\$914,415	\$953,735

(*new in 2007/2006 was GF)

Library Transfer & Cost

Total	\$1,514,719
CIP	\$59,493
Debt Service	\$501,491
Transfer/Operating	\$953,735

Capital Improvements

FY 2006 Original = \$3,508,148

FY 2007 Proposed = \$ 3,051,924

Expense Highlights

- Airport Economic Stimulus Plan continued= \$80,800
- NCLM Convention continued= \$25,000
- Home Ownership Program continued= \$30,000
- Cable TV Public Access now = \$33,000

General and Powell Bill Fund

■ Total Revenues = \$64,396,763

■ Total Expenses = \$64,288,455

Undesignated = \$108,308

Considerations 2007

- Pay Compression
- Position Reclassifications
- Library Hours—Extension
- Downtown Wireless
- Recreation and Parks Marketing
- Future Fire Stations

Considerations 2008

- Continued Revenue Growth
- No Property Tax Rate Increase
- Solid Waste Increase
- 3% Salary Increase
- New Positions
 - > M/WBE Coordinator
 - > Financial Analyst

Aquatics and Fitness Center

FY 2006 Original = \$489,700

FY 2007 Proposed = \$542,343

Bradford Creek

FY 2006 Original = \$892,802

FY 2007 Proposed = \$891,226

Public Transportation

FY 2006 Original = \$1,666,156

FY 2007 Proposed = \$1,713,376

Stormwater Utility

FY 2006 Original = \$2,994,961

FY 2007 Proposed = \$3,651,877

Mark Your Calendars: Budget Schedule

May 3 Distribution of Balanced Budgets of the City, GUC, SML, & CVA to City Council

May 11 Presentation of GUC, SML, & CVA Balanced Budgets to City Council

May 18 Public Display of Balanced Budgets

June 5 Public Hearing on Fiscal Year 2007 Budget and 2008 Plan

June 8 Consideration of adoption of Fiscal Year 2007 Budget and 2008 Plan

Questions

City of Greenville

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